

United States Postal Service®  
**INDUSTRYALERT**

February 23, 2018

**Acting Senior Vice President of Sales and Customer Relations –  
Dennis R. Nicoski**

The Postmaster General and Chief Executive Officer, Megan J. Brennan, announced internally that Dennis R. Nicoski will be detailed to the position of Senior Vice President of Sales and Customer Relations, effective March 3. Here is an excerpt of the announcement:

Dennis began his postal career in Minneapolis in 1984. Since then he has developed functional expertise in marketing, sales, customer service, retail, and operations support that will serve him well in this challenging assignment.

Dennis currently serves as the Director of Field Sales Strategy and Contracts, where he oversees the development of customized mailing and shipping solutions for our largest mailers and shippers, and coordinates Postal Regulatory Commission approval of Negotiated Service Agreements.

Dennis replaces Cliff Rucker, who announced his retirement effective March 2, 2018.

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